

The QuickChek NJ Festival of Ballooning 2016 Overview



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Joe Whall, Senior VP Director of Client & Community Relations - PNC



"Our sponsorship of The QuickChek NJ
Festival of Ballooning in Association with
PNC Bank offers PNC an excellent
opportunity to connect with the community.
This can be seen in the traffic at our PNC
Grow Up Great exhibit and through events
that take place leading up to the festival.
It also provides significant branding and
media visibility. We are able to showcase
the PNC Virtual Wallet display and offer
our ATMs at the festival. Each year, the
team behind the festival is committed to
making the experience – for the
community and sponsors alike – more
memorable and enjoyable than ever."



Event Marketers Magazine, a national authority on event marketing and sponsorship opportunities, has noted The QuickChek New Jersey Festival of Ballooning as a valuable property to sponsor for its long term impression potential and its ability to create comprehensive, focused exposure to the NYC Metro & surrounding regions.

Dean Durling-Owner, QuickChek

QuickChek 🔼

"The QuickChek NJ Festival of Ballooning is our #1 branding event with millions of media impressions throughout our market...our top team-building event with over 500 team members and their families pitching in ... and a great sampling event....we dazzle our guests with 2 1/2 days of fun and excitement!"



The QuickChek New Jersey
Festival of Ballooning was
rated one of the Top 100 Events
and Festivals by ABA
(American Bus Association) for
Group Events in the United
States six times – most
recently in 2013!



No. 1 Go Up, Up and AwayAnyone who thinks all of New

Jersey's hot air is concentrated in Trenton has never been to the Quick Chek Festival of Ballooning, the largest summertime balloon festival in North America, This year

o-philes. At the legendary

Stone Pony, tribute acts like
the B-Street Band, Tramps
Like Us and Bruce in the
U.S.A. are in regular rotation.
Is it a second-rate experience? By definition, yes. But
given the setting, the history



QuickChek NJ Festival of Ballooning Festival Overview

- Over 175,000 Attendees Interact, Sell, Sample, etc.
- 100+ Hot Air Balloons Branding Opportunities Available
- Concerts featuring Grammy Winning Artists Branding, Ticket Contests, Client Entertainment, & Employee Hospitality
- Fireworks
- JCP&L Family Fun Area
- Interactive Displays
- 5k Running with the Balloons Corporate Teams & Branding
- Sunrise Yoga
- Carnival Rides
- Hot Air Balloon Rides
- Hospitality Area Client Entertainment & Employee Hospitality
- Balloon Glow





More than just Hot Air....









- **Premier Concerts past performers have included:**
 - **Tedeschi Trucks Band** - Smokey Robinson
 - Kansas - R5 featuring Ross Lynch
 - **Meat Loaf** - The Jonas Bros.
 - **Barenaked Ladies** - Sabrina Carpenter
 - Demi Lovato The Beach Boys
 - 3 Doors Down - Kool and the Gang
 - Joan Jett & The Blackhearts - The Doobie Bros



- Carnival Rides & Inflatables Magic Shows & Family Concerts



QuickChek Q New Jersey





Who Goes to a Hot Air Balloon Festival?



Demographics

- Attendance 175,000
- 54% Female
- 85% Families with Children
- Average Stay 7.5 hours
- 39% of Attendee HHI >\$100,000+
- 74 % Own a home







Balloons



The QuickChek NJ Festival of Ballooning is the largest summertime hot-air balloon and music festival in North America and one of the largest festivals of any kind in New Jersey and New York and Philadelphia metro regions.

The stars of the festival are the over 100 hot-air balloons of all sizes, shapes and colors that fill the skies throughout the weekend!

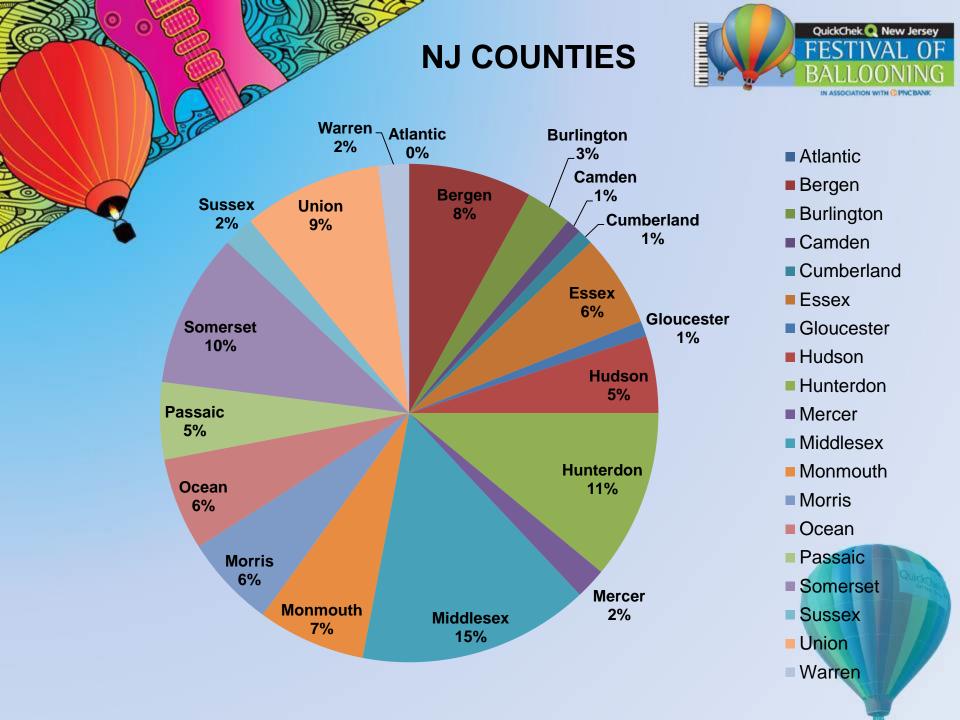












Charitable Contributions: Over \$2.5 Million Raised To Date!



The QuickChek New Jersey Festival of Ballooning takes pride in working with a large number of local, regional and national non-profit groups.

Children's Miracle Network (CMN) and The QuickChek New Jersey Festival of Ballooning joined forces for the 22nd consecutive year to raise money and awareness for the prominent national charity. The special relationship between CMN and the Festival directly benefits worthy organizations such as the Children's Specialized Hospital and the network of hospitals they support. This year, the Festival was recognized for their charitable work by being named a finalist for the Great Oak Awards!

Additionally, the Festival served as a fund-raising mechanism to area non-profit organizations, school based groups and religious groups. Here are some of the groups who benefitted from performing various functions at the Festival over the past few years:

Readington Volunteer Fire Company
Whitehouse Volunteer Fire Company
Whitehouse First Aid and Rescue Squad
Readington Township Community Emergency Response Team

Kiwanis of North Hunterdon
New Jersey Civil Air Patrol
Knights of Columbus Hunterdon County
Somerville High School Music Band Boosters
Center for Educational Advancement

United Harley Riders of Central NJ Boy Scouts of America Troop 1776 Raritan PBA Agape Wild Hogs Somerset Health Care Foundation
Navy Ball
Rockland Band Boosters
Hogar Central International
Somerset County 4H Alpaca Club













21,400+ Likes

55,000+ Email Blast Subscribers

On-Site Activation Benefits





- Build Your Email Database
 - Distribute Coupons
 - ❖ Generate Leads
 - Educate Guests
 - Interact With Patrons
 - **❖ Give Away Prizes**
 - ❖ Sample Products
 - **❖ Direct Sales**









The 34th Annual QuickChek New Jersey Festival of Ballooning offers companies one of the most unique marketing opportunities in the NY, NJ, PA media market. The Festival gets more press than any event in the area because it is the "feel good" event of the year, and we pass on the exposure to our partners.

The sky is the limit with regard to what we can create for our partners and we would be happy to work with you to make sure a program is designed to achieve your specific objectives.

See you July 29, 30, and 31, 2016 Solberg Airport, Readington, NJ

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